

Ordinary Income/Expense	FY 19/20 Estimate as of 6/1/20	FY 20/21 Budget
Income		
4 · Contributed Revenue		
4010 · Individual contribution 03.22	53,942.67	6,000.00
4015 · Board Dues & Memberships	600.00	0.00
4020 · Corporate contributions 03.23	384.19	6,727.00
4230 · Foundation & trust grants 03.24	500.00	0.00
4255 · Event Sponsorship/Fees	500.00	0.00
4310 · Fiscal Sponsor Fees	465.55	0.00
4530 · State grants 04.27	44,075.00	56,068.00
4540 · Local government grants		
4541 · County Government Grants 04.26	2,648.00	0.00
Total 4540 · Local government grants	<u>2,648.00</u>	<u>0.00</u>
Total 4 · Contributed Revenue	<u>103,115.41</u>	68,795.00
5 · Earned Revenue		
5000 · Program Services		
5002 · Program Tickets NonGift 03.02	3,213.48	0.00
5000 · Program Services - Other	1,911.00	0.00
Total 5000 · Program Services	<u>5,124.48</u>	0.00
5040 · Other Public Support 04.30		
5041 · County agency contracts 04.26	188,466.63	200,320.00
Total 5040 · Other Public Support 04.30	<u>188,466.63</u>	<u>200,320.00</u>
5180 · Program service fees 03.19	925.00	9.00
5450 · Advert. in publ. NON UBIT 03.14	0.00	0.00
5490 · Other revenue 03.19	0.00	0.00
Total 5 · Earned Revenue	<u>194,516.11</u>	200,320.00
5500 · Alcohol Sales 03.08	780.36	0.00
5600 · Misc. Taxable Sales 03.07		
5650 · Art Sales	1,386.12	0.00
Total 5600 · Misc. Taxable Sales 03.07	<u>1,386.12</u>	<u>0.00</u>
5930 · Pass-through Income 03.19		
5935 · Pass Through Cost 03.19	0.00	0.00
5930 · Pass-through Income 03.19 - Other	0.00	0.00
Total 5930 · Pass-through Income 03.19	<u>0.00</u>	<u>0.00</u>
	299,798.00	269,115.00
5651 · Commission on Art Sales	1,103.00	0.00
	<u>1,103.00</u>	<u>0.00</u>
TOTAL INCOME	<u>298,695.00</u>	269,115.00
7000 · Grant & contract expense		
7020 · Grants to other orgs 06.20	16,150.00	92,600.00
7040 · Awards & grants - indiv 06.20	5,950.00	7,500.00
Total 7000 · Grant & contract expense	<u>22,100.00</u>	100,100.00
7200 · Salaries & related expenses		
7220 · Salaries & wages 05.01	95,190.24	80,500.00
7240 · Other benefits 05.08(work Comp)	2,301.00	1,750.00

7250 · Payroll taxes 05.03	8,848.33	7,100.00
Total 7200 · Salaries & related expenses	106,339.57	89,350.00
7500 · Contract services		
7520 · Accounting fees 06.02	7,875.50	8,000.00
7530 · Legal fees 06.27	0.00	0.00
7540 · Professional Services 05.05	47,063.00	49,200.00
7500 · Contract services - Other	2,441.55	0.00
Total 7500 · Contract services	57,380.05	57,200.00
8100 · Nonpersonnel expenses		
8105 · Event Expenses	15,536.13	0.00
8110 · Supplies 06.40	7,475.84	2,500.00
8120 · Donated mtl & supplies 03.31	-2,499.99	0.00
8130 · Telephone & telecomm 06.41	639.56	650.00
8140 · Postage, shipping, del 06.32	69.95	100.00
8160 · Internet/Web Access 06.25		
8165 · 07.03 Internet & Web Marketing	167.88	450.00
8160 · Internet/Web Access 06.25 - Other	677.00	650.00
Total 8160 · Internet/Web Access 06.25	844.88	4,350.00
8170 · Printing & copying 06.33		
8175 · 07.07 Printing Marketing 07.07	0.00	0.00
8170 · Printing & copying 06.33 - Other	3,303.78	1,500.00
Total 8170 · Printing & copying 06.33	3,303.78	1,500.00
8180 · Books, subscriptions, ref 06.15	0.00	0.00
Total 8100 · Nonpersonnel expenses	25,370.15	5,850.00
8200 · Facility & equipment exp 06.17		
8211 · Event Rentals/Storage	298.74	3,390.00
8210 · Rent & parking 06.38	7,298.44	0.00
8225 · Computer Software/HW	971.78	750.00
8250 · Company Vehicle		
8253 · Vehicle Repair and Maintenance	2,191.38	1,500.00
8252 · DMV Fees	233.00	100.00
8251 · Gasoline	180.97	200.00
8250 · Company Vehicle - Other	13.65	0.00
Total 8250 · Company Vehicle	2,619.00	1,800.00
8260 · Equip rental & maint 06.16	3,323.91	0.00
8200 · Facility & equipment exp 06.17 - Other	2,500.00	0.00
Total 8200 · Facility & equipment exp 06.17	17,011.87	5,940.00
8300 · Travel & mtg 06.43		
8310 · 06.43 Travel 06.43	42.87	0.00
8320 · 06.12Conferences, meetings06.12	0.00	0.00
8340 · 06.28 Meals and Lodging 06.28		
8341 · Lodging Expense	432.76	0.00
8345 · 07.40Lodging & Meals Market	176.49	0.00
Total 8340 · 06.28 Meals and Lodging 06.28	609.25	0.00
8300 · Travel & mtg 06.43 - Other	0.00	0.00
Total 8300 · Travel & mtg 06.43	652.12	0.00
8500 · Other expenses		
8510 · Interest expense 06.24	974.49	300.00
8520 · Insurance 06.23	3,362.04	3,400.00

8525 · D&O Insurance 06.23	0.00	675.00
8526 · Marketing - Electronic 07.13	1,783.00	0.00
8527 · Marketing and Outreach	0.00	500.00
8530 · Membership dues 06.15	375.00	750.00
8560 · Outside computer services 06.25	3,532.28	3,600.00
8570 · Advertising 06.03 - 07.01	17,472.67	0.00
8590 · Other costs 06.31	0.00	0.00
8591 · Bank charges & ccdisc 06.07	1,011.32	1,100.00
8595 · Gifts	50.00	0.00
Total 8500 · Other expenses	28,560.80	10,325.00
8600 · Business expenses		
8640 · Permits, Fees & Licenses 06.31	354.00	350.00
Total 8600 · Business expenses	354.00	350.00
	TOTAL EXPENSES	
	257,768.56	269,115.00
Net Ordinary Income	40,926.44	0.00
	BUDGET TOTAL	
	40,926.44	0.00

Notes

No Endowment Contribution (Was \$49,000)

Eliminated

Increased Focus

Eliminated

Eliminated

Eliminated

New Contract (\$43,068), CARES (\$13,000)

Eliminated

Eliminated

Eliminated

Eliminated

New Contract

Eliminated

Eliminated

Eliminated

Eliminated

Eliminated

Eliminated

Community Arts Grants

NEW School Art Teachers Program

Exec Director (\$64,500), Staff Part Time (\$16,000)

Percentage

Percentage

Lemon Tree (\$36,000), Darci (\$7,200), Web (\$6,000)

Eliminated

Eliminated

Decreased

Eliminated

Same

Same

Facebook Ads

Same

Same

Decreased

Same

Storage of Pillars, etc.

Eliminated

Zoom, Crowdcast, Etc.

Decreased

Decreased

Same

Eliminated

Eliminated

Eliminated

Eliminated

Same

Eliminated

Eliminated

Decreased

Same

Renewal
Eliminated
Added
Chamber Dues
Vision Quest Contract
Eliminated
Same
Same
Seliminated

Same